EXECUTIVE LEADER - ADVISOR - CONSULTANT



Simcha Scott Schwartz

Senior leader with 25+ years driving philanthropic strategy, organizational transformation, and community impact. Brings deep relational intelligence, strong funder engagement, and a proven track record of building organizations that last.

EXPERIENCE

Founder and Principal Consultant — Current

SIMCHA SCHWARTZ CONSULTING

Consulting firm serving non profit organizations, CEOs and Philanthropists

- Consulting and coaching CEOs, staff and funders through **major organization growth moments** - often on six month intervals
- Empowering, developing and coordinating family foundations in the U.S. and internationally

Regional Director of Development — 2024 - 2026

REPAIR THE WORLD · BAY AREA / NATIONAL

Led development strategy across Bay Area, Los Angeles, Chicago, and Colorado for this national young adult service organization.

- Part of 8-person national development team; designed regional strategy, donor communications, and foundation cultivation
- Launched Adaptive Strategic Plan and helped secure the organization's largest gift to date - a **$14M collaborative grant** including seven funders

Interim Executive Director — 2022 – 2024

STRUGGLE TO SAVE ETHIOPIAN JEWRY · NYC / BAY AREA

Contracted to professionalize operations of this humanitarian aid organization serving 13,000 displaced Ethiopians.

- Secured **$2.4M JFNA grant** - largest in org history; grew total fundraising **+60%** to $4.3M
- Grew donors **+77%**, annual donations **+88%**; earned top GuideStar rating through full operational reform

Location Sonoma County, Bay Area
Phone 917-776-4946
www.simchaschwartzconsulting.org

Impact

$83.5M Portfolio led

+76% Donor acquisition

Education & Credentials

B.A. Sociology
University of Kansas

Ordination, Interfaith Ministry
The Chaplaincy Institute

CPE — Clinical Pastoral Ed.
John Muir Health

21/64 Philanthropic Advisor
Approach Training, 12.5 CAP Credits

Board of Directors

President · Wilderness Torah

Treasurer · Makom Shalom

Leadership Style

- Strategic & Growth-Oriented Leader
- Talent Developer & Team Builder
- Simplifies Complexity into Clear Action
- Interim Executive Leader & Mentor
- Entrepreneurial & Execution-Focused
- Organizational Stabilizer & Change Leader

Speaking & Fellowships

- Jewish Funders Network 2023
- Jewish Federations GA 2022
- Shamash Executive 2022
- Project Accelerate 2019–20
- Upstart & Bikkurim 2010–12

Director of Development & Strategic Partnerships

2019 – 2022

WILDERNESS TORAH · BAY AREA, CA

First-ever development director; served concurrently as Interim ED (2020) and former Board President.

- Created the development department; doubled revenues to **$1.5M** - Jim Joseph Foundation, Rodan Family Foundation and Legacy Heritage Fund
- Led three-person executive team across programming, marketing, and development

Interfaith Chaplain, Founder of Camp Heart & CPE Resident

2016 – 2019

VITAS HEALTHCARE & JOHN MUIR HEALTH · WALNUT CREEK, CA

- Served as chaplain for 100 in-home hospice patients; founded and directed Camp Heart, a bereavement program for children and families
- Designed and managed Camp Heart's program, budget, and staff; recruited and facilitated 30 Bay Area families grieving the loss of a loved one

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Program Director

2015 – 2016

LEICHTAG FOUNDATION / COASTAL ROOTS FARM · ENCINITAS, CA

- Designed and launched young leaders program and farm-based education center from mission through daily operations

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Founder & Executive Director

2005 – 2012

JEWISH FARM SCHOOL · NEW YORK, NY

- Co-founded and Co-directed org that catalyzed grants, incubator programs and contracts from UJA Federation of New York, Foundation for Jewish Camp ($5M), Jewish Federation of Philadelphia, Natan Fund, Joshua Venture, Upstart, Repair the World and Bikkurim
- Directed service-learning programs across 100+ university Hillels nationally
- Managed and cultivated merger with Eden Village Camp